



# AUGUST NEWSLETTER

I hope everyone had fun and safe travels these past summer months. While the hot season is normally a slower time in the real estate industry, we had a very busy summer of sales!

The first half of 2021 was unlike any other in real estate! With over \$125 million in sales in under six months, The Grigg's Group was consistently ranked as the #1 Top Producer for Realty Executives. In fact, 2021 is already a record-breaking year for The Grigg's Group.

We thrive in a competitive, fast-paced, growing market and are well-prepared for any situation. Whether buying or selling, we will provide sound and trustworthy advice to help you achieve your real estate and financial goals. With our in-depth market knowledge, unmatched local and global resources and extensive marketing strategies, you can count on The Grigg's Group to guide you through even the toughest of real estate markets.

Make sure to check our website, [www.ArizonaFineProperty.com](http://www.ArizonaFineProperty.com), and follow @TheGriggsGroup on Instagram for all the latest updates!

**CHECK OUT OUR MARKET REPORT IN THE PV INDEPENDENT COMING OUT AUGUST 25TH!**

## Paradise Valley HOME REPORT

PARADISE VALLEY SINGLE FAMILY HOMES (\$1M AND UP)

**\$595.56**  
Avg. Price/SQFT

**\$3.15M**  
Avg. Sale Price

**44**  
Number of Sales

**5,260**  
Avg. SQ FT

**92**  
Avg. DOM

**130**  
Active Listings

## AVERAGE PRICE PER SQUARE FOOT

PARADISE VALLEY (JULY 2021)



*Follow Along on  
Instagram & Facebook*

@THEGRIGGSGROUP



Scott  
Grigg



Kevin  
Petruska



Andrew  
Speedling



Caren  
Pereira



Joel  
Chacko



Adrianna  
Baum



Cathy  
Speech



Sal  
Shkreli



The Grigg's Group | Realty Executives

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**REALTY  
EXECUTIVES**

As Seen On:



# Seven Desert Mountain<sup>TM</sup>

MODEL HOME HOURS

Monday - Saturday: 11AM - 5PM  
Sunday: 12PM - 5PM



The newest in Cullum Homes distinctive collection of "Village" luxury lock-and-leave lifestyle residences is ready to tee off at the exclusive Desert Mountain community in Scottsdale, Arizona. Reflective of the custom design, high level of finish and attention to detail experienced in our luxurious Village communities, our residences at Seven Desert Mountain will range from 3,300 to 6,345 square feet. Both single and two-level homes are offered, as well as the option to add a "19th Hole" basement entertainment zone complete with indoor golf simulator, glass-enclosed collector car showroom, theater, wet bar, and other amenities.

Homeowners at Seven Desert Mountain will become either a lifestyle or equity golf member at Desert Mountain (subject to Desert Mountain membership approval), gaining access to it's world-class amenities including the newly renovated Sonoran Spa and Fitness Center, tennis complex, miles of private hiking and biking trails, six additional par 72 private championship golf courses, luxurious clubhouses and restaurants.

Sales are now happening! Contact us about our quick move-in opportunities. Call Scott today to schedule your private tour.

MODEL	LIVABLE SQUARE FOOTAGE	PRICING
Ocotillo	3,085 SF	<i>Starting at</i> \$2,043,400
Acacia	3,304 SF	<i>Starting at</i> \$2,140,900
Mesquite	3,425 SF	<i>Starting at</i> \$2,201,400
Desert Willow	3,489 SF	<i>Starting at</i> \$2,233,400
Palo Verde	4,228 SF	<i>Starting at</i> \$2,602,900

*\*Basement and second story options available. 3-car and 4-car garage and car bar options available on certain lots. Detached casita option available on certain lots. Contact your sales representative for more information. Subject to change without notice. Subdivision Report has been received and will be provided upon request.*

## AVAILABLE FULLY FURNISHED



37200 N Cave Creek Rd 1031 | Scottsdale 85262  
4 BD | 5 BA | 9,628 SF | Offered at \$6,995,500

## MOVE-IN READY



37200 N Cave Creek Rd 1020 | Scottsdale 85262  
3 BD | 3.5 BA | 3,714 SF | Offered at \$2,997,900

## MOVE-IN READY



37200 N Cave Creek Rd 1009 | Scottsdale 85262  
3 BD | 3.5 BA | 4,556 SF | Offered at \$3,452,843

## JUST COMPLETED



37200 N Cave Creek Rd 1015 | Scottsdale 85262  
4 BD | 4.5 BA | 4,874 SF | Offered at \$3,524,991