



Scott Grigg
Realty Executives - The Grigg's Group
480.540.5479 mobile
azfineproperties@cox.net
www.ArizonaFineProperty.com



One of the most popular websites in real estate today is Zillow. But did you know that their home value "Zestimates" are often WAY off? In fact, the CEO of Zillow just recently sold his own home in Seattle for 40% LESS than the Zestimate!

Per Inman News, *"On February 29th, Spencer Rascoff sold a Seattle home for \$1.05M, 40% less than the "Zestimate" of \$1.75M shown on it's property page a day later."* Zillow does have a disclaimer on their website where you can see exactly how inaccurate they are. They just make it hard to find.

As a real estate team, we actually have access to a tool that can accurately show someone how much their home is worth. We normally only use it when someone is selling their home soon, but after seeing how inaccurate Zillow is we are now offering this service to anyone who is curious.

Make sure you are getting the most accurate information out there. Contact us today with your home's address, or the address of a home you are curious about the value of, and we will be happy to send you an exact estimate today!



REALTRENDS
THE TRUSTED SOURCE

**SCOTT GRIGG OF REALTY EXECUTIVES - THE GRIGG'S GROUP
NAMED ONE OF AMERICA'S TOP 1,000 REAL ESTATE PROFESSIONALS
REAL TRENDS, AS ADVERTISED IN *THE WALL STREET JOURNAL***

Scott Grigg of Realty Executives - The Grigg's Group was named one of America's top real estate professionals by REAL Trends, as advertised in *The Wall Street Journal*. Scott has been a member of the "The Thousand Top Real Estate Professionals for three years now," a prestigious national awards ranking sponsored annually by REAL Trends and advertised in *The Wall Street Journal*. Scott is has been consistently ranked in the top one half of 1 percent of the more than 1.1 million Realtors® nationwide.

According to The Thousand, Scott had \$67 million in sales for 2015, with 65 closed units at an average of \$1.1M a sale, ranking him ninth in the state of Arizona, and #1 in Realty Executives.

"The best individual agents and teams—including Scott Grigg's award-winning efforts—were nothing short of phenomenal considering the challenges in today's complex housing market," said Steve Murray, founder of REAL Trends, a Denver-based consulting, publishing and communications company and The Trusted Source that compiles the yearly, third-party verified list.

"Becoming a member of such an elite group as The Thousand is an incredible accomplishment in any market, but what Scott did during these challenging times is impressive on so many levels," said Marti Gallardo, vice president of classified advertising for *The Wall Street Journal*. "His efforts topped 99.99 percent of the more than 1.1 million Realtors nationwide."

"I am absolutely thrilled to be named to The Thousand," said Scott. "It's incredibly gratifying to help clients find their dream homes as well as help them sell their properties quickly and for the highest price possible."

About The Thousand - This awards program was developed jointly by WSJ. Custom Studios (and is not affiliated with the Editorial Department) and REAL Trends, a leading source of analysis and information for the residential real estate brokerage industry. REAL Trends The Thousand honors America's elite real estate professionals and their companies and is compiled and analyzed by REAL Trends with a special ad section included in *The Wall Street Journal*.

CONGRATULATIONS SCOTT!



REALTRENDS
THE TRUSTED SOURCE

THE THOUSAND

AS ADVERTISED IN **THE WALL STREET JOURNAL.**

Featured Listings for The Grigg's Group

Cholla Heights

Situated on the Northeast side of Camelback Mountain, this exclusive remaining collection of just five home sites offers you panoramic views of North Scottsdale stretching to Four Peaks and the McDowell Mountains. The lots, ranging in size from 1.3 acres to 5 acres, each offer a different vantage point of the city light views. Located just to the south of the community is the world-renowned Phoenician Golf Course, as well as the Cholla Trailhead of Camelback Mountain. The community will be gated for privacy and security. Homes will be built by Cullum Homes, with custom residential design by Erik Peterson of PHX Architecture.



Lots starting at \$950,000

Recent SOLDs for The Grigg's Group



7901 N 47th St

Stunning 5 bed, 5.5 bath with incredible views of Camelback and Mummy Mountains! Beautiful lush grounds with mixture of plush desert and grass landscaping. Plenty of space for entertaining and enjoying the fabulous Arizona weather. Chef's dream kitchen with granite countertops, Viking gas range, sub-zero fridge/freezer, stainless steel appliances. Enlarged master suite with walk-in closet, large en-suite bath with dual vanities and jetted tub. Additional office/den that can serve as an exercise room. 5-car garage to store all the toys. Magnificent salt-water pool/spa with Koi pond and citrus trees make this your own personal retreat!

SOLD for \$2,240,000

12 W Kaler Dr

Exquisite custom home in the North Central corridor! This 4 bed, 4 bath home has stature, sophistication, drama, a true luxurious home. Soaring ceilings, marble and wood flooring, architectural features throughout. Executive chef kitchen. Surrounded by the best private schools in The Valley, along with great restaurants, theaters, sports complex and museums.

SOLD for \$965,000



View these properties and all of our listings and sales at www.ArizonaFineProperty.com