



NOVEMBER NEWSLETTER



Luxury Market Snapshot (\$1M and up)

979 Active Luxury Homes for Sale

\$2,834,000 Average Active List Price

820 Luxury Homes Under Contract

\$2,135,000 Average List Price Under Contract

453 Luxury Homes Sold in October

\$2,025,000 was the Average Sales Price

54 Average Days on Market for Homes that Sold

\$462 Average \$/SQ FT for Those Sold

Paradise Valley Housing Market

In October 2021, Paradise Valley home prices were up 30.5% compared to last year, selling for a median price of \$2.6M. On average, homes in Paradise Valley sell after 60 days on the market compared to 85 days last year. There were 50 homes sold in October this year, down from 64 last year.

Scottsdale Housing Market

In October 2021, Scottsdale home prices were up 20.7% compared to last year, selling for a median price of \$724K. On average, homes in Scottsdale sell after 32 days on the market compared to 41 days last year. There were 719 homes sold in October this year, down from 976 last year.

HAPPY THANKSGIVING!



Working with people like YOU, is what makes our job so great! We are truly thankful for your business and we are thrilled to share that we will close out 2021 with over \$200M in sales! Wishing you a very happy and blessed Thanksgiving, from all of us at The Grigg's Group!



Click HERE to view photos from the Ferrari Party at the sales model in Seven Desert Mountain this month!



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As Seen On:





Featured Listings



JUST LISTED!



[CLICK HERE TO VIEW THE VIRTUAL TOUR](#)

5317 N 46th St, Phoenix • Offered at \$2,895,000

Enjoy luxury amenities in the coveted heart of Old Town Scottsdale! This heavily upgraded 2nd floor, pool view unit offers two bedrooms and two full baths. Stylish residence with an open floor plan, 10' ceilings and a private viewing deck overlooking the pool. Beautiful dark wood floors encompass the main living areas for a warm and sophisticated look. The kitchen is outfitted with stainless steel appliances, Jennair gas cooktop, classic white cabinets, an island and an elegant hexagon backsplash design. Adjacent to the kitchen is a spacious dining area. Accessed through the gorgeous great room, a sliding glass door leads to your private viewing deck with a storage closet and an exceptional view of the pool area. The secondary bedroom hosts a large window with a view of the pool and a roomy bathroom with a huge vanity. The spectacular master suite boasts a double sink vanity, walk-in shower, private toilet room, two closets and a pool view. Two underground reserved parking spots! Inspire is a 4-story mid-rise with gated underground parking, heated pool and spa, community BBQ area, outdoor rec area, community gym and a spacious community center. Endless activities, entertainment and a home you'll treasure!

Nestled behind a gated community and lofted on Camelback Mountain, lies this exquisitely designed masterpiece. Enter through the meticulous front entrance, to the grand, two-story foyer. To your left lies one of the many dining areas. To your right - an immaculate living space boasts a fireplace, large windows and a unique beamed ceiling design. Also, on the main level - an en-suite with patio access, the primary living room, a massive kitchen that flows into the great room and two other dining areas. Gourmet kitchen boasts a vaulted ceiling, tremendous island, breakfast bar, concealed refrigerator, wine cooler, custom cabinetry, gas cooktop, two sets of double ovens and three sinks throughout. A huge butler's pantry located just behind the kitchen and leads to a dining area, serving as the perfect place for dining and entertaining prep. This extraordinary dining area features gorgeous glass doors surrounded by a wall of windows, maximizing the natural light. Just off the kitchen, another dining area, this one showcasing a beautiful alcove with a view of the lush back yard and access to one of the many patio areas, perfect for entertaining! Transcend the curved staircase to the upper level where the master suite, two additional bedrooms and a loft area remain. The incredible master suite boasts sitting room, a fireplace, private viewing deck to admire the sparkling city lights, dual vanity, steam shower, jetted tub, a massive master closet and its own laundry area. Master suite contains an adjacent office/library area with floor to ceiling bookcases, private viewing deck and direct access to the main floor. A loft game area separates the master suite from the other two upper level bedrooms and hosts an exceptional view of Camelback Mountain. Adventure awaits amongst the lush vegetation, large grassy area, a waterfall, Spanish-tiled resort scale pool and spa, outdoor fireplace, built-in BBQ. Large Kool deck area for lounging and several covered patios. This Santa Barbara is sure to impress anyone looking for their own private paradise!

PENDING!



[CLICK HERE TO VIEW THE VIRTUAL TOUR](#)

7300 E Earll Dr 2008, Scottsdale • Offered at \$525,500

PENDING!



[CLICK HERE TO VIEW THE VIRTUAL TOUR](#)

37200 N Cave Creek Rd 1031, Scottsdale • Offered at \$6,995,500

Incredible 9,567 sf, 4 bedroom, 5 bathroom! Surrounded by sweeping mountain and golf course views, this newly built custom residence showcases masterful craftsmanship. Front door is accessed through a privately gated courtyard. Du chateau flooring throughout the home. Great room flows into the chef's kitchen and opens to the covered patio and private negative edge pool. An entertainer's paradise! The chef's kitchen with hand crafted cabinetry, SubZero and Wolf appliances, walk-in pantry and large center island overlook the truly remarkable great room area with a floor to ceiling fireplace wall. An abundance of windows offers natural light and incredible views. The main level also features an office area, master size bedroom with en-suite bath, additional guest bedroom with en-suite bath, powder bath and a large laundry room. A private elevator takes you to every level of the home, including the full basement. The "19th hole" basement entertainment zone has it all. Theater area, gaming area, powder bath, full wet bar with eat-up bar seating and wine cellar. Fully equipped with indoor golf simulator and glass-enclosed collector car showroom. The entire top floor is the owner's suite. Large additional seating area in the loft space features a two-way fireplace wall into the master bedroom. A wet bar equipped with a wine station and coffee bar. Private viewing deck with exceptional views of the golf course accessed through the loft area. Deck is also accessible through the master bedroom. Enormous his and hers master closet includes washer and dryer. Beautiful master bathroom features a soaking tub, dual sink vanities, walk-in shower and private toilet room. This home is complete with a guest casita. Separate entrance, living area with a fireplace, kitchenette, private bedroom and full bathroom. Homeowners at Seven Desert Mountain will become either a lifestyle or equity golf member at Desert Mountain, gaining access to its world-class amenities including the newly renovated Sonoran spa and fitness center, tennis complex, hiking and biking trails, six additional private golf course, luxurious clubhouses and restaurants. Community is guard-gated 24/7 for that "lock-n-leave" lifestyle one so desires.

Happy Thanksgiving

